



Regional Municipality of York Police Services Board

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To Make a Difference in Our Community

June 28, 2010

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Executive Director
Mafalda Avellino

Mr. Denis Kelly
Regional Clerk
The Regional Municipality of York
17250 Yonge Street
Newmarket, Ontario
L3Y 6Z1

Dear Mr. Kelly:

At its meeting on June 23, 2010, the Regional Municipality of York Police Services Board received the attached report entitled *Armoured Tactical Support Vehicle* from Acting Chief Eric Jolliffe and approved the following recommendations:

1. That the Board authorizes entering into a contract with Cambli International Inc. for the manufacture of an Armoured Tactical Support Vehicle at a total cost of \$340,789 excluding taxes; and
2. That the Chief of Police be authorized to execute the contract, subject to the approval of the Region's Legal Services as to form and content; and
3. That the Board communicate to Regional Council the transfer of \$100,000 in debenture funding from the Automated Palm and Fingerprint Information System capital project to the Armoured Tactical Support Vehicle capital project.

Therefore, on behalf of the Police Services Board, I request that you communicate to Council the transfer of funds as contained in recommendation #3.

Yours truly,

Mafalda Avellino
Executive Director

Attachment



ADDENDUM

York Regional Police

Chief of Police
Armand P. La Barge

17250 Yonge Street, Newmarket, Ontario, Canada L3Y 4W5
1-866-8POLICE TTY 1-800-668-0398 Fax 905-853-5810 www.police.york.on.ca

THE REGIONAL MUNICIPALITY OF YORK POLICE SERVICES BOARD

REPORT OF THE CHIEF OF POLICE

23 JUNE 2010

Armoured Tactical Support Vehicle

RECOMMENDATIONS

1. That the Board authorizes entering into a contract with Cambli International Inc. for the manufacture of an Armoured Tactical Support Vehicle at a total cost of \$ 340,789 excluding taxes; and
2. That the Chief of Police be authorized to execute the contract, subject to the approval of the Region's Legal Services as to form and content; and
3. That the Board communicate to Regional Council the transfer of \$100,000 in debenture funding from the Automated Palm and Fingerprint Information System capital project to the Armoured Tactical Support Vehicle capital project.

SYNOPSIS

This report provides the background and information on Request for Proposal (RFP) P10-11 for the manufacture of an Armoured Tactical Support Vehicle for the York Regional Police Emergency Response Unit (ERU). Proponents submitted proposals to supply an Armoured Tactical Support Vehicle that can meet or exceed NIJ Level 4 ballistic protection. The operational intent of acquiring the Armoured Tactical Support Vehicle is to deploy the vehicle whenever an Incident Commander believes it is operationally prudent to do so.

FINANCIAL IMPLICATIONS

Funds in the amount of \$250,000 have been included in the 2010 Capital budget. The funding source for this project is debentures. As the recommended purchase exceeds the approved budget, additional funds in the amount of \$100,000 are required. A possible source for this

funding is the Automated Palm Fingerprint Information System (APFIS) capital project. This project was approved with full funding from debentures. York Regional Police was successful in securing a grant of \$300,000 from Civil Remedies for Illicit Activities. Therefore, it is recommended that \$100,000 of debenture funding be transferred from the APFIS capital project to the Armoured Tactical Support Vehicle capital project.

BACKGROUND

The members of the York Regional Police ERU are mandated to handle any high risk situation that is beyond the safe operating capabilities of a uniform police officer, given their equipment and training. This mandate includes the execution of high risk search warrants involving weapons, responding to armed and barricaded persons calls, as well as support to investigative units such as Guns & Gangs, Drugs & Vice and the Provincial Weapons Enforcement Unit. The nature of this work would be significantly enhanced by the acquisition of an Armoured Tactical Support Vehicle.

In an effort to secure the most appropriate vehicle, considerable research was undertaken that included reviewing the acquisition strategies of the Ontario Provincial Police and the Ottawa Police Service. Both of these agencies have acquired tactical vehicles to support their operations. In addition, the Calgary Police Service provided insight to the process and selection of their tactical vehicle. It should be noted that the RCMP and Vancouver Police utilized their tactical vehicles at the Winter Olympics held in the Vancouver area this past winter. Our neighbouring police services in Toronto, Peel and Durham as well as the Nuclear Security Divisions all have dedicated armoured vehicles available for deployment.

The use of an Armoured Tactical Support Vehicle will provide maximum protection to members of the ERU when responding to demands for service either reactively or proactively. Equally important is the protection afforded other members of York Regional Police who will be engaged as primary responders. The opportunity to move front line personnel back from the anticipated danger without relinquishing the command and control presence at the scene provided by the Armoured Tactical Support Vehicle is a much safer environment for our personnel.

An example of such an incident occurred in February of 2008 when a distraught male had threatened suicide by setting off a car bomb on Highway #400. The initial response by our uniform officers was limited to protecting the public by containing the subject vehicle by establishing a tight perimeter. By utilizing their cruisers they were able to keep the public at a safe distance however, they themselves were afforded little protection by their cruisers. Ultimately, with the assistance of Toronto Police who provided their armoured vehicle, the members of the ERU were provided with a safe area to operate from and the incident was resolved with no injuries.

The ability to predict the frequency of such calls is next to impossible. A review of past ERU engagement in calls considered to be high risk at the outset over the past couple of years reflects an average of 87 calls annually. Any one of these calls has the potential to require a level of response that is not currently available within our organization. The ultimate goal in resolving these incidents is to ensure that our members and the public are kept safe from harm and that risk is minimized. The presence of an Armoured Tactical Support Vehicle accompanied by ERU personnel that have the expertise to diffuse situations and take control when required,

is a positive strategy that is in keeping with our goal to utilize technology to enhance our performance.

The ERU is also responsible for the transport of certain high risk prisoners. This occurs when there is a high risk prisoner and there has been intelligence information suggesting the possibility of an armed attack aimed at disrupting the security in an effort to free the person(s) in custody. The use of an Armoured Tactical Support Vehicle to transport such prisoners would afford members of the ERU a safe and secure method of transporting these prisoners.

The safety and security of our officers and members of the public has always been paramount for York Regional Police. The acquisition of an Armoured Tactical Support Vehicle for York Regional Police will serve to advance our commitment to the community and to our members. The ability to advance on unknown threats using this vehicle would be an unprecedented situational advantage for our officers that affords maximum safety for them and ultimate safety for the community.

An RFP was released and posted on the Biddingo website and advertised in the Toronto Star on June 1, 2010. The RFP closed on June 15, 2010 at 3:00 p.m. local time. Thirteen proponents picked up the bid document and, at the time of closing, three proponents submitted bids. One bid was submitted without a bid deposit and was therefore deemed non responsive and disqualified from evaluation.

Cambli International Inc., 555 St-Louis St-Jean-sur-Richelieu Quebec J3B 8X7	Bid Submitted
Armet Armoured Vehicles Canada Inc. 2000-16th Side Road, King City Ontario L7B 1A3	Bid Submitted
Lenco Industries Inc. 10 Betnr Industrial Drive Pittsfield Massachusetts 01201	Non Responsive Bid
Harper Bus Sales 311 West Fox Lake Rd. Huntsville Ontario P1H 2J2	No Bid
DEW Engineering & Development ULC 3429 Hawthorne Road Ottawa Ontario K1G 4G2	No Bid
Dymech Engineering Inc. 1359 Coker Street Greely Ontario K4P1A1	No Bid
Inkas Security Services 64 Signet Drive Toronto Ontario M9L 2Y4	No Bid
Intercontinental Truck Body (BC) Inc. 5285 - 192 Street Surrey British Columbia V3S 8E5	No Bid
Leggett & Platt Canada Co. (Masterack/Crown) 2775 Coventry Rd, Unit 2 Oakville Ontario L6H 5V9	No Bid
PK Welding and Fabricators 747 Bloor St W Oshawa Ontario L1J 5Y6	No Bid
Seccuris Inc 100 - 321 McDermot Ave Winnipeg Manitoba R3A 0A3	No Bid
Specialty Automotive Innovations 11 Vanley Cres. Toronto Ontario M3J 2B7	No Bid
Valley Associates Inc. 2108 Old Montreal Road Cumberland Ontario K4C 1G8	No Bid

The submission process for this RFP was a two envelope process. The technical submissions were scored and all proponents were required to make an oral presentation in support of their technical submission and a demonstration of their vehicle. Proponents receiving a minimum score of 48 out of a possible 80 points progressed to the pricing review stage.

Each evaluator was provided a copy of each proponent's proposal to evaluate and score. The committee met as a group on June 17, 2010, to discuss the proposals and come to a consensus on the scores for the technical submissions. Following the evaluation meeting, proponents were brought in to present their proposal submission and provide a demonstration of their vehicle.

The evaluation committee members were as follows:

- Mark Brown - Superintendent, Support Services
- Mark Holland - Mgr., Financial Services
- Greg Harper - Staff Sergeant, Emergency Response Unit
- Lloyd Dow - Sergeant, Fleet Unit
- Casey Brouwer - Constable, Explosives Disposal Unit
- Janice Follwell - Assistant Mgr., Facilities and Procurement - Observer
- Juliet Mardner - Purchasing Supervisor - Moderator

The following criteria was applied in evaluating Technical Merit: (80 points)

Qualifications and Experience

- Experience and credentials of the proponent and experience and reputation in the industry.
- Experience and qualifications (accreditation) of personnel assigned to the work
- References indicating the competence and track record of the proponent on similar contracts

Service Deliverables

- Specific deliverables proposed to fulfill the requirements outlined in the Terms of Reference and Proposed Equipment Submission (Section 4 & 5)
- Ability to provide services efficiently and effectively as per the specifications identified within the RFP
- Training
- Delivery lead-time
- Value-added products and services which would enhance the work
- Proponent's staff
- Proponent's environmental capabilities

Submission

- Responsiveness to the RFP, completeness/comprehensiveness of submission
- Demonstrated full understanding of the work objectives and the services to be provided.
- Demonstrated willingness to comply with terms and conditions of the RFP

Other

- Value-added services within the scope of the services required
- Interview (if requested)
- Potential conflicts of interest identified

Oral Presentation

- Clarification of technical submission

Demonstration of the Vehicle:

- Viewing and driving of vehicle

Financial proposal: (20 Points)

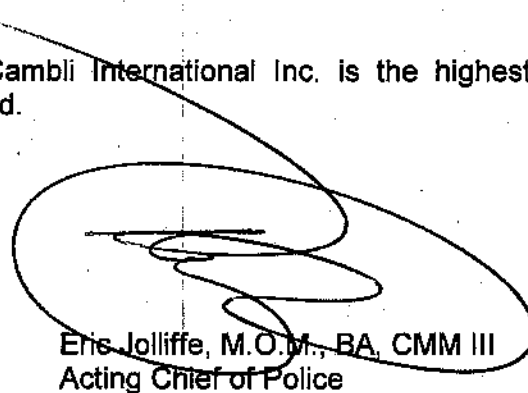
- Costs outlined in the Pricing Schedule (Section 6)

Following the technical evaluation, only one proponent scored above the minimum of 48 points required for the price proposal to be opened.

The results were as follows:

Proponent	Technical Score 80%	Total Score	Total Cost Excluding Taxes
Cambli International Inc.	57.8	77.8	\$ 340,789
Armet Armoured Vehicles Canada Inc.	34.5	34.5	N/A

Based on the results of the submissions, Cambli International Inc. is the highest scoring proponent and is being recommended for award.



Eric Jolliffe, M.O.M., BA, CMM III
Acting Chief of Police

EJ: jm