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TENDER AWARDS REPORT
APRIL 1, 2010 - JUNE 30, 2010

(Mayor Emmerson declared an interest in Contract Q-07-35 listed in Attachment 1, Supply of Labour and Equipment for Gradall Rental Services, as his brother is an employee of Emmerson Construction and Haulage and did not take part in the consideration or discussion of or vote on that part of the clause pertaining to this contract.)

The Finance and Administration Committee recommends the adoption of the recommendation contained in the following report dated August 10, 2010, from the Commissioner of Finance.

1. RECOMMENDATION

It is recommended that this report be received for information.

2. PURPOSE

The purpose of this report is to advise Regional Council of all tenders awarded by the Chief Administrative Officer from April 1, 2010 – June 30, 2010.

3. BACKGROUND

On November 19, 2009 Regional Council amended the purchasing by-law to delegate authority to Regional Staff to award contracts in an efficient and timely manner.

Section 7.6 to 7.13 of the Purchasing By-law requires purchases of goods and services exceeding $100,000 to be purchased through a request for proposal or tender. The by-law terms and conditions as approved by Regional Council are indicated below:

- The Director of Supplies and Services, in consultation with the Department Head, prepares the specifications for tenders and proposals.
- The call for tenders and proposals documentation shall be circulated and advertised in as wide and extensive a manner as will ensure the most competitive responses.
- The Regional Clerk receives tender and proposal submissions until the deadline specified in the tender/proposal documents.

- Every tender and proposal received within the time specified in the tender or proposal documents will be opened in public by a Tender/Proposal Opening Committee and a written record of all bids received is made.
- The Director of Supplies and Services and the departmental representatives evaluate all tenders and proposals received over $100,000.00 and make a recommendation on the award to the Chief Administrative Officer.

The Chief Administrative Officer has the authority to award capital works projects provided that:

- The award was made to the lowest bidder.
- Total cost did not exceed the amount in the annual budget.
- No challenges to the tender processes were made.
- There was no irregularity or informality that was not resolved by the Bid Review Committee.

The Chief Administrative Officer and the Regional Chair also have the authority to approve additional work over $100,000 that needs immediate approval to prevent the delay of work in progress. This approval for the additional work is facilitated through a Fast Track approval process identified in the attached tables.

The Purchasing By-law also provides that awards may be made for emergency purchases and reported subsequent to authorization of the work.

Contracts awarded due to single bid responses to calls for bids are reviewed by staff to determine that costs are consistent with staff assessment of the scope of work and budgeting provisions.

4. ANALYSIS AND OPTIONS

The total value of proposals or tenders issued in this quarter is $57,200,056.58 and is summarized as follows:

- (15) for Transportation Services, Roads in the amount of $15,555,561.28
- (5) for Transportation Services, Transit, in the amount of $4,231,673.89
- (7) for Environmental Services, Water and Wastewater in the amount of $2,113,639.81
- (3) for Corporate Services in the amount of $14,045,597.94
- (5) for Community and Health Services in the amount of $8,496,596.85
- (5) for Finance – IT Services in the amount of $1,608,403.31
- (2) for Finance – Supplies and Services in the amount of $11,148,583.50

Tables 1 to 7 (attached) provide a list of projects that were awarded by the Chief Administrative Officer from April 1, 2010 to June 30, 2010.

5. FINANCIAL IMPLICATIONS

All items awarded were included within the budgets provided. There are no other financial implications.

6. LOCAL MUNICIPAL IMPACT

There is no local municipal impact associated with this report.

7. CONCLUSION

The Chief Administrative Officer has been delegated the authority to award tender and proposal contracts in excel of $100,000 under Purchasing By-law No. 2009-41 provided that certain conditions are met. A report is submitted quarterly to advise Council of contract awards under this authority.

The procedures required in the Purchasing By-law state that a request for proposal or tender be issued for all projects identified in this report which have a total value of $ 57,200,056.58 as follows:

- (15) for Transportation Services, Roads in the amount of $15,555,561.28
- (5) for Transportation Services, Transit, in the amount of $4,231,673.89
- (7) for Environmental Services, Water and Wastewater in the amount of $2,113,639.81
- (3) for Corporate Services in the amount of $14,045,597.94
- (5) for Community and Health Services in the amount of $8,496,596.85
- (5) for Finance – IT Services in the amount of $1,608,403.31
- (2) for Finance – Supplies and Services in the amount of $11,148,583.50

For more information on this report, please contact Stan Gal, Director of Supplies & Services at Ext. 1650.

The Senior Management Group has reviewed this report.

(The attachment referred to in this clause is attached to this report.)

Table 1

Transportation Services, Roads

Tenders/Proposals Greater Than $100,000

April 1, 2010 – June 30, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
Q-07-35	Supply of labour and equipment for Gradall Rental Services for North & Central Patrol Districts	Contract Extension (3^{rd} yr option)	Emmerson Construction and Haulage	150,751.13	59,850.00
Q-07-36	Supply of all labour & equipment for Roadway Sweeper Rental Services for the North & Central Patrol Districts	Contract Extension (3^{rd} yr option)	Dale Farren & Son Trenching Ltd.	105,525.81	49,716.24
T-07-94	Supply of all labour, material & equipment for Roadway Sweeper Rental	Contract Extension (3^{rd} yr option)	A&G The Road Cleaners Ltd.	146,647.20	76,640.21
A028593	Replacement of the Carlton Creek culvert during construction of the Woodbine By-Pass.	Tri-party Agreement between York Region Town of Markham and Developers Group	Town of Markham		1,108,732.34 Tax exempt
10-155	Partial Depth Removal of Asphalt, Full Depth Reclamation with Expanded Asphalt Stabilization and Hot Mix Asphalt Paving, Jane St. City of Vaughan	8	Gazzola Paving Ltd.		1,775,464.95
10-171	Crack Repair & Sealing, on Various Roads in York Region	5	R&N Maintenance/2228977 Ontario Inc.		187,353.37

COUNCIL ATTACHMENT 1

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
10-101	Site preparation, excavation, grading, paving, curb & gutter, storm sewers, traffic control signals & illumination, landscaping/streetscaping on 19th Avenue from Yonge St. to Bayview & Gamble Road from Bathurst to Yonge St. in the Town of Richmond Hill	7	Miwel Construction Limited		6,701,089.50
T-10-31	Supply & Delivery of Water-Borne Traffic Paint (3 yr. term)	2	Ennis Paint Canada ULC		863,940.00
T-10-30	Supply and Delivery of Glass Beads for Pavement Marking (3yr. term)	2	Potters Canada		160,130.62
P-09-109	Class Environmental Assessment for Aurora East Water Storage Facility	3	Genivar Ontario Inc.		303,880.50
10-150	Partial Depth Removal of asphalt pavement, in-place full depth reclamation & hot mix asphalt paving, Hwy. 27 (south of Nashville Road) City of Vaughan & Township of King (approx. 8.8 kms.)	8	Fermar Paving Ltd.		3,481,070.25
T-10-09	Supply and Delivery of four (4) one (1) ton 2010 pickup trucks (Diesel)	3	Donway Ford Sales Limited		145,803.00
T-10-21	Catchbasin Structure Cleaning at various locations in York Region	5	614128 Ontario Ltd. o/a Trisan Construction		108,401.47
T-09-88	Supply of Guide Rail Components for York Region (3 year term)	1*	Powell Contracting Ltd.		282,436.98

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
A028594	Remove existing hydro poles along Stouffville Rd. to accommodate road relocation. Hydro One to install 57 new poles & conductor on new road allowance.	Schedule "A"	Hydro One Networks Inc.		251,051.85
				Total	**15,555,561.28**

* Eight (8) companies received the bid document – several reasons provided; could not supply guide rails only install, could not meet specifications, only supply scaffolding.

Table 2

Transportation Services, Transit

Tenders/Proposals Greater Than $100,000

April 1, 2010 – June 30, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-25	Site prep, excavation & install concrete passenger standing areas, shelter pads & sidewalk links various locations – City of Vaughan & Town of Richmond Hill	19	Sunrise Contracting Inc.		599,350.50
T-10-26	Site prep, excavation & install concrete passenger standing areas, shelter pads & sidewalk links various locations – Town of Markham & Town of Richmond Hill	17	Sunrise Contracting Inc.		673,102.50
T-10-27	Site prep, excavation & install concrete passenger standing areas, shelter pads & sidewalk links various locations –Towns of Newmarket, Aurora, Georgina & Whitchurch Stouffville	18	Peltar Paving & General Contractor		698,250.00

P-10-35	Advertising Agency – Creataive & Strategic Service for YRT/VIVA (1 Yr. with an option to renew for 3 yrs. On a year-to-year basis)	5	Acart Communications		273,000.00
T-08-40	Provision of Services and accessible low-floor vehicles and sedans for YRT Dial-A-Ride Services (3 yr. term)	3	Scarborough City Cab		1,987,970.89
				Total	**4,231,673.89**

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Table 3

Environmental Services, Water and Wastewater

Tenders/Proposals Greater Than $100,000

April 1, 2010 – June 30, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-09-46	Construction of Watermain – Centre Street Mount Albert, East Gwillimbury	6	Mardave Construction (2007) Ltd.		992,970.55
T-09-45	Construction of Mount Albert Well 3 in the Town of East Gwillimbury	4	Peak Engineering & Construction Ltd.		234,717.00
P-10-22	Lake Simcoe Water Intake Inspection & Wastewater Outfall Inspection Maintenance Program	4	Andrews Infrastructure		134,243.24
P-10-26	Engineering Services for the Newmarket Sewage Pumping Station Condition Assessment Project	6	Conestoga Rovers & Associates		192,365.62
P-10-25	For Locates Program ON1Call and Maximo Integration	5	GHD Inc.		184,072.35

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-10-02	Class EA Study for Decommissioning the Wooteen Way Elevated Tank & Detailed Design & Construction Contract Admin for Decommissioning the Sharon & Wootten Way Elevated Tanks	7	Conestoga Rovers & Associates		233,214.45
T-10-43	Rehabilitation of YR Production Wells	4	Gerrits Drilling & Engineering Ltd.		142,056.60
				Total	**2,113,639.81**

Table 4

Corporate Services

Tenders/Proposals Greater Than $100,000

April 1, 2010 – June 30, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-44	Supply of all labour, material & equipment associated with EMS Operations Centre – Bales Drive	3	Belrock Design Build Inc.		13,676,651.20
P-09-89	Supply of all labour, material & equipment for Energy Efficient Lighting Retrofits in seven (7) regional facilities	5	Energy Network Services Inc.		183,247.02
P-10-12	Supply of labour, material & equipment for Process Energy Audits at Water & Wastewater Facilities	5	Associated Engineering		185,699.72
				Total	**14,045,597.94**

Table 5

Community and Health Services

Tenders/Proposals Greater Than $100,000

April 1, 2010 – June 30, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-35	Construction of an addition to and the retrofit of, the Kingview Court Apartment Building at 90 Dew Street in the Township of King	10	Ross Clair Contractors Inc.		6,980,400.00
T-10-07	Supply of all labour, materials & equipment associated with the Construction of a Pavillion, at 194 Eagle St., in the Town of Newmarket	4	Loc Pave Construction		123,900.00
T-10-10	Laundry Services for Newmarket Health Centre & Maple Health Centre (3yr term option to renew for two (2) addition twelve (12) month periods	3	K-Bro Linen Systems Ltd.		896,313.60
T-10-38	West Nile Virus Survelliance, Abatement & Adult Mosquito Trapping Program (One (1) season ending October 31, 2010, option to renegotiate for up to (4) additional years subject to negotiations	3	Canadian Centre for Mosquito Management		210,215.25
P-09-60	Labour, material & equipment for Public Health Dentist Consultation Services One (1) year with an option to extend for two (2) additional one (1) yr. terms.	1 *	Dick Ito, Dental Public Health Consultant		285,768.00
				Total	**8,496,596.85**

* Although interest in this RFP was low, the program is new and very few dental consultants are in existence in the Province that are capable of offering this service. Those that are, are in great demand and have limited time available to provide for the requirements of the Region as detailed in the RFP document.

Table 6
Finance Department – IT Services
Tenders/Proposals Greater Than $100,000

April 1, 2010 – June 30, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-09-95	Provision of NetApp SANscreen (incl. 3 yrs. of maintenance and support	1 *	Compugen Inc.		148,862.70
B00011720	Cisco Hardware & Software (3 yr term to be renewed at each twelve (12) month period	** Increase to Blanket P.O.	Bell Canada	88,495.58	525,000.00
B00012008	Annual Support and Upgrades for Open Text eDocs Document Management & Records Management Software (Option for two (2) twelve (12) month extensions	2nd Year renewal	Open Text Corporation		182,241.35
B00012009	Annual Software Maintenance & Support for PeopleSoft ERP Applications & Oracle Databases	2nd Year renewal	Oracle Corporation Canada		680,799.26
B00009105	Cisco Equipment not covered under the converged network contract. Maintenance of leased network infrastructure equipment	Extension (3rd year)	Bell Canada	1,025,750.60	71,500.00
				Total	**1,608,403.31**

* 10 companies received the bid document, several reasons provided; could not bid cost-effectively, do not supply to the specification, was not involved in configuration work so not familiar with background, downloaded too late to respond.

** $500,000 was added to the existing Blanket P.O. for 2010 budget year. Funds are required to sustain the Region's existing network environment, complete the converged network project and fund WWW and Transit projects.

Table 7
Finance Department – Supplies and Services
Tenders/Proposals Greater Than $100,000

April 1, 2010 – June 30, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
CT-09-02	Supply & Delivery of #1 Diesel Fuel, Ultra Low Sulphur Fuel at 8300 Keels St. and future supply at north maintenance facility in Newmarket in 2012 (3 yr. contract , option to renew for 2 yrs in 1yr increments)	3	Ultramar Ltd.		11,069,383.50
T-07-93	Courier Services for the Regional Municipality of York	Contract Extension (3rd Yr. Option)	PT Transportation	190,080.00	79,200.00
				Total	**11,148,583.50**