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TENDER AWARDS REPORT
JANUARY 1, 2011 TO MARCH 31, 2011

The Finance and Administration Committee recommends the adoption of the recommendation contained in the following report dated May 17, 2011, from the Director of Financial Services and Deputy Treasurer.

1. RECOMMENDATION

It is recommended that this report be received for information.

2. PURPOSE

The purpose of this report is to advise Regional Council of all tenders awarded by the Chief Administrative Officer from January 1, 2011 to March 31, 2011.

3. BACKGROUND

On November 19, 2009 Regional Council amended the purchasing by-law to delegate authority to Regional Staff to award contracts meeting specific criteria in an efficient and timely manner.

Section 7.6 to 7.13 of the Purchasing By-law requires purchases of goods and services exceeding $100,000 to be purchased through a request for proposal or tender. The by-law terms and conditions as approved by Regional Council are indicated below:

- The Director of Supplies and Services, in consultation with the Department Head, prepares the specifications for tenders and proposals.
- The call for tenders and proposals documentation shall be circulated and advertised in as wide and extensive a manner as will ensure the most competitive responses.
- The Regional Clerk receives tender and proposal submissions until the deadline specified in the tender/proposal documents.
- Every tender and proposal received within the time specified in the tender or proposal documents will be opened in public by a Tender/Proposal Opening Committee and a written record of all bids received is made.
- The Director of Supplies and Services and the departmental representatives evaluate all tenders and proposals received over $100,000.00 and make a recommendation on the award to the Chief Administrative Officer.

The Chief Administrative Officer has the authority to award capital works projects provided that:

- The award was made to the lowest bidder.
- Total cost did not exceed the amount in the annual budget.
- No challenges to the tender processes were made.
- There was no irregularity or informality that was not resolved by the Bid Review Committee.

The Chief Administrative Officer and the Regional Chair also have the authority to approve additional work over $100,000 that needs immediate approval to prevent the delay of work in progress that could result in incurring additional unnecessary costs. Approval for additional work is facilitated through a Fast Track approval process identified in the attached tables.

The Purchasing By-law also provides that awards may be made for emergency purchases and reported subsequent to authorization of the work.

Contracts awarded due to single bid responses to calls for bids are reviewed by staff to determine that costs are consistent with staff assessment of the scope of work and budgeting provisions.

4. ANALYSIS AND OPTIONS

Quarterly tenders issued in this first quarter equal $64,102,023.70

The total value of the thirty-four proposals or tenders issued in this quarter is $64,102,023.70 and is summarized as follows:

- (3) for Transportation Services, Roads in the amount of $10,580,222.59
- (4) for Transportation Services, Transit, in the amount of $1,191,213.44
- (15) for Environmental Services, Water and Wastewater in the amount of $47,473,861.58
- (3) for Corporate Services in the amount of $1,485,325.00
- (2) for Community and Health Services in the amount of $1,416,885.00
- (6) for Finance in the amount of $1,759,516.09
- (1) for Planning & Development Services in the amount of $195,000.00

Tables 1 to 7 (attached) provide a list of projects that were awarded by the Chief Administrative Officer from January 1, 2011 to March 31, 2011.

Two of the thirty-four awards in the period received only one qualified bid. Background information on each situation is included in the footnotes to Tables 1 to 7.

5. FINANCIAL IMPLICATIONS

All items awarded were included within the budgets provided. There are no other financial implications.

6. LOCAL MUNICIPAL IMPACT

There is no local municipal impact associated with this report.

7. CONCLUSION

The Chief Administrative Officer and, for fast track situations, the Chief Administrative Officer and the Regional Chair have been delegated the authority to award tender and proposal contracts in excess of $100,000 under Purchasing By-law No. 2009-41 provided that certain conditions are met. A report is submitted quarterly to advise Council of contract awards under this authority.

The procedures required in the Purchasing By-law state that a request for proposal or tender be issued for the thirty-four projects identified in this report which have a total value of $64,102,023.70 as follows:

- (3) for Transportation Services, Roads in the amount of $10,580,222.59
- (4) for Transportation Services, Transit, in the amount of $1,191,213.44
- (15) for Environmental Services, Water and Wastewater in the amount of $47,473,861.58
- (3) for Corporate Services in the amount of $1,485,325.00
- (2) for Community and Health Services in the amount of $1,416,885.00
- (6) for Finance in the amount of $1,759,516.09
- (1) for Planning & Development Services in the amount of $195,000.00

Tables 1 to 7 (attached) provide a list of projects that were awarded by the Chief Administrative Officer from January 1, 2011 to March 31, 2011.

For more information on this report, please contact Stan Gal, Director of Supplies & Services at Ext. 1650.

The Senior Management Group has reviewed this report.

(The attachment referred to in this clause is attached to this report.)

Table 1
Transportation Services, Roads

Tenders/Proposals Greater Than $100,000

January 1, 2011 – March 31, 2011

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-09-01	Tree Planting and Maintenance at various locations within York Region	Contract Extension (3rd year)	Iron Trio Inc.	$1,604,356.15	$831,254.84
T-10-32	Supply and operation of labour and equipment to perform boulevard debris pick-up prior to grass cutting of eleven (11) circuits of boulevard grass cutting.	Contract Extension (2nd Year)	Forest Ridge Landscaping Inc.	$127,776.00	$127,776.00
T-10-104	Traffic signals and illumination maintenance throughout York Region. Three (3) year contract with an additional two (2) year term.	5	Guild Electric Company Limited		$9,621,191.75
				Total	**$10,580,222.59**

Table 2
Transportation Services, Transit

Tenders/Proposals Greater Than $100,000

January 1, 2011 – March 31, 2011

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
A028422	Software support and maintenance of York Region Transit scheduling and Viva traveler information (3 Years)	Contract Extension (V.O.R.)*	Trapeze Software Inc.		$573,952.00
T-10-101	Graffiti removal at York Region Transit Terminals, Viva Stations and Bus Stops (1 Year + 2(1Yr) Options)	3	Goodbye Graffiti		$146,882.00
A028440	Supply and delivery of Presto Cards for	Metrolinx	Metrolinx/GO Transit		$145,000.00

	the YRT/Viva launch (quantities of 5,000 pre-loaded and 5,000 bulk cards	(V.O.R.)*			
P-10-171	Supply of all labour, material and equipment necessary to carry out work associated with a Staffing Agency for YRT/Viva	6	Manpower Services Ltd.		$325,379.44
				Total	**$1,191,213.44**

* Vendor of Record

Table 3
Environmental Services, Water and Wastewater

Tenders/Proposals Greater Than $100,000

January 1, 2011 – March 31, 2011

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-97	Construction of Kleinburg Water Booster Station	4	Jeviso Construction Corporation		$1,996,264.00
T-10-62	Construction of the Kennedy Road Watermain from the north side of the GO Transit Railway Tracks north of Highway 7 to Major Mackenzie Drive in the Town of Markham	3	Pachino Construction Company Ltd.		$23,370,831.00
T-10-34	Construction of the Major Mackenzie Road E. Watermain from McCowan Road to Markham Road from Markham Road to south of Donald Cousens Parkway in the Town of Markham	9	Miwel Construction Limited		$11,847,781.82
T-10-79	Upgrades to Joe Dales Sewage Pumping Station	6	Matheson Constructors Limited		$2,595,849.00
P-10-116	Supply of all labour, material and equipment to carry out work associated with the IWA/AWWA Water Audit and Water Balance	3	Veritec Consulting Inc.		$298,255.00
T-10-107	Construction of Jefferson Sideroad 500mm Watermain, between Yonge and	3	Avertex Utility Solutions, Inc.		$527,140.00

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
	Bathurst Street in theTown of Richmond Hill				
P-03-53	To provide engineering services for design, contract administration, and upgrades to the Black Creek Pumping Station	Contract Extension (Fast Track)	RV Anderson Associates Ltd.	$819,920.00	$50,000.00
T-10-93	Supply and installation of PD7 Fourth Pumping Unit at the Maple Pumping Station on Keele Street in the City of Vaughan	8	Robert B. Somerville Co. Limited		$263,640.00
T-10-56	Aurora Sewage Pumping Station Standby Power Upgrades	6	Ferguson Electric Company Ltd.		$5,180,000.00
P-08-73	Provide rebate management services for Water for Tomorrow program by facilitating on-line and mail-in rebate applications for water efficient fixtures, including issuing rebate cheques on the Region's behalf.	Contract Extension (3rd year)	The Rebate Company Ltd.	$285,714.28	$142,857.14
T-10-66	Supply and Delivery of Treatment Chemical Sodium Hypochlorite (option to renew for four (4) additional one (1) year terms.	1*	Dutch Products Inc.		$165,256.00
T-10-69	Supply and Delivery of Treatment Chemical Sodium Silicate "N" to various locations within York Region	1**	National Silicates		$218,770.12
T-10-68	Parts E,F,G & H - Supply and Delivery of various water treatment chemicals to locations within York Region	4	Canada Colors and Chemicals Limited		$386,682.00
T-10-68	Part D - Supply and Delivery of various water treatment chemicals to locations within York Region	4	Kemira Water Solution Canada Inc.		$90,831.50
T-10-68	Parts A and B – Supply and Delivery of various water treatment chemicals to locations within York Region	4	Cleartech Industries Inc.		$339,704.00

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
				Total	**$47,473,861.58**

- * T-10-66 Five (5) vendors received this tender, only one bid submitted due to market availability.
- ** T-10-69 Two (2) vendors received this tender. Anchem Sales could not bid due to difficulty meeting bonding requirements.

Table 4
Corporate Services

Tenders/Proposals Greater Than $100,000

January 1, 2011 – March 31, 2011

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-11-03	Supply of all labour, materials and equipment necessary to carry out work associated with Janitorial Services at various locations within York Region. One (1) year term with four (4) additional one (1) year renewal options.	6	Kleenway Building Maintenance		291,744.00
T-10-110	Supply of all labour, material and equipment necessary to carry out work associated with the replacement of the existing roof an Newmarket Health Centre, Eagle St., Newmarket	13	Triumph Roofing & Sheet Metal		$877,316.00
P-10-17	Energy and Environmental Management System (EEMS) Application Re-build (21 month Contract)	5	Inovex Inc.		$316,265.00
				Total	**$1,485,325.00**

Table 5
Community and Health Services

Tenders/Proposals Greater Than $100,000

January 1, 2011 – March 31, 2011

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-81	Supply and delivery of all labour, material and equipment necessary to carry out work associated with the construction of a new 2 bay drive-thru Paramedic Response Station on Morton Avenue in the Town of Georgina	12	Topsite Contracting Limited		$1,020,885.00
P-10-88	The Provision of Cultural Interpretation Services (3 Years)	3	Multilingual Community Interpreter		$396,000.00
				Total	**$1,416,885.00**

Table 6
Finance Department
Tenders/Proposals Greater Than $100,000

January 1, 2011 – March 31, 2011

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-115	Printing of business cards, letterhead and envelopes for three (3) years with option to renew for two (2) additional one (1) year terms	7	Braund Supergraving Co. Ltd.		$151,811.25
A025097	To purchase the maintenance for the Region's Citrix software and hardware (Citrix Access Gateways) to April 30, 2012	Contract Extension (3rd year)	Citrix Systems, Inc.	$153,384.00	$81,542.00
B00009105	For the maintenance of Cisco Equipment not covered under the converged network contract. Additional funds to cover annual	Contract Extension (1 year Funding)	Bell Canada (Originated in 2006)	$1,490,750.60	$400,000.00

	maintenance for 2010-2012. Three year contract extension awarded in 2009 for networking infrastructure.				
T-11-06	Supply of goods and services necessary to carry out work required for software maintenance of existing VMWare licenses, for a one (1) year with (2) additional (1) year options.	2	Compugen Inc.		$100,182.84
B00011720	Vendor of Record for all Cisco hardware, software and associated installation services. Additional funds represent estimated expenditures for 2011 under the ITS Telecommunications Capital Program.	Contract Extension (3rd Year)	Bell Canada	$2,188,495.58	$900,000.00
P-10-151	The supply of all labour, material and equipment necessary to provide Professional Services for the acquisition and implementation of a wireless intrusion prevention system (IPS) and design including hardware and software.	8	Compugen Inc.		$125,980.00
				Total	**$1,759,516.09**

Table 7

Planning and Development Services

Tenders/Proposals Greater Than $100,000

January 1, 2011 – March 31, 2011

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-10-139	For the Mid-York East-West Transportation Corridor Feasibility and Preliminary Engineering Study	7	McCormick Rankin Corporation		$195,000.00
				Total	**$195,000.00**