

6

MOBILITY PLUS SEDAN AND MINI-VAN CONTRACT EXTENSION

The Transportation Services Committee recommends the adoption of the recommendations contained in the following report dated April 13, 2011 from the Commissioner of Transportation Services.

1. RECOMMENDATIONS

It is recommended that:

1. The York Region Transit Mobility Plus accessible mini-van and sedan contracts with Care Accessible Transportation (2146191 Ontario Inc.), Royal Taxi York Region Inc., and Mobility Transportation Specialists Inc., be extended for a period of one year to July 28, 2012, and the purchase orders be increased to a total of \$6,300,000 (Refer to Table 1).
2. The terms and conditions of the original contract continue for the duration of the contract extension, including a revenue kilometre rate of \$2.69, plus HST, for mini-vans and \$2.13, plus HST, for sedans.
3. The Regional Chair and Regional Clerk be authorized to execute the contract, subject to terms and conditions acceptable to the Commissioner of Transportation Services and Legal Services approval as to form and content.

2. PURPOSE

This report seeks Council approval to extend the term of three existing contracts with Care Accessible Transportation (2146191 Ontario Inc.), Royal Taxi York Region Inc., and Mobility Transportation Specialists Inc., for one year ending July 28, 2012.

3. BACKGROUND

Care Accessible Transportation, Royal Taxi York Region Inc., and Mobility Transportation Specialists Inc. are contracted by the Region to provide Mobility Plus accessible mini-van and sedan service

On February 1, 2006, a Request for Proposals (RFP) for the supply of accessible mini-van and sedan services was issued to the marketplace to supplement the Mobility Plus transportation requirement that could not be covered by the Mobility Plus bus fleet. Care Accessible Transportation, Royal Taxi York Region Inc., and Mobility Transportation Specialists Inc., were selected to provide the service. The current contracts initially were

to expire on July 31, 2009; however, subject to a report to Regional Council on June 4, 2007, the contracts were extended for a further two years with a revised expiry date of July 31, 2011.

On December 22, 2010, the Region's Supplies and Services Branch released Request for Proposal (RFP) P-10-170 for the provision of Accessible Mini-Van and Sedan Services for the York Region Transit Mobility Plus Service

Mobility Plus staff developed new terms of reference and issued RFP P-10-170. Staff were striving to introduce enhancements to the service within the RFP. These enhancements included:

- Increased driver training requirements
- Increased vehicle maintenance
- Dedicated management and on-street supervision staff
- A York Region located garage and dispatch office.

4. ANALYSIS AND OPTIONS

The RFP process was cancelled due to unexpected significant budget implications

On January 6, 2011, twelve proponents attended a bidders' meeting. During the meeting, the proponents expressed concerns in relation to the cost of some of the new service enhancements proposed in the RFP. At the same time, Supplies and Services had received over 100 questions from the interested proponents with the majority of the questions centred on the costly service enhancement.

As a result, it became apparent to staff that implementing some of the proposed enhancements could potentially result in significant cost increases and that the cost drivers within the RFP required additional review. For this reason, the RFP was cancelled on January 25, 2011.

Mobility Plus intends to re-issue a new RFP in the summer of 2011. Staff will work on revising the RFP to bring it more in-line with the current existing contracts and will be conducting reviews in three main areas:

- Key business requirements to ensure that the terms of reference are appropriate.
- Determine, identify, and reduce significant additional cost drivers to the service.
- Review the financial viability requirements and align them with corporate initiatives.

In order to allow Mobility Plus staff sufficient time to conduct this review, staff held meetings with existing contractors, Care Accessible Transportation, Royal Taxi York

Region Inc., and Mobility Transportation Specialists Inc. regarding a one-year contract extension under the same terms and conditions.

All three contractors have provided reliable service throughout their contract terms. The drivers and support staff are fully trained and provide quality customer service.

5. FINANCIAL IMPLICATIONS

All three contractors have agreed to extend their current contracts based on existing rates, schedule adjustments, and fuel surcharges

The current contracts with the existing contractors provide for a revenue kilometre rate of \$2.69, plus HST, for mini-vans and \$2.13, plus HST, for sedans. These rates are similar to TTC WheelTrans rates of \$2.85 for mini-vans and \$2.10 for sedans and Peel Region TransHelp of \$2.73 for mini-vans and sedans. The cost per trip for Mobility Plus is approximately \$33.10 and is comparable with TTC at \$32.53, Peel at \$39.86, and Durham is \$33.03.

In addition, a fuel escalation surcharge is applicable if the average 30-day gasoline fuel price per litre exceeds 5% of the established base price of \$1.00 established in September 2007. Third, a CPI rate adjustment in September of each year is included in the existing contracts. The total value for each contract extension is summarized in Table 1 below.

Table 1
Value of Proposed Contract Extensions

Contractor	Expiration Date	Value (August 1, 2011 to July 28, 2012)
Care Accessible Transportation	July 28, 2012	\$1.2 Million
Royal Taxi York Region Inc	July 28, 2012	\$3.2 Million
Mobility Transportation Specialists (MTS)	July 28, 2012	\$1.9 Million
Total Value		\$6.3 Million

Sufficient funding is included in the approved 2011 Business Plan and Budget.

6. LOCAL MUNICIPAL IMPACT

The extension of the Care Accessible Transportation, Royal Taxi York Region Inc., and Mobility Transportation Specialists Inc, contracts will provide uninterrupted Mobility Plus accessible mini-van and sedan service throughout the entire Region.

7. CONCLUSION

It is recommended that the contracts for Care Accessible Transportation, Royal Taxi York Region Inc., and Mobility Transportation Specialists Inc. be extended to July 28, 2012. All terms and conditions will remain the same.

For more information on this report, please contact Sharon Doyle at Ext. 5634.

The Senior Management Group has reviewed this report.