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TENDER AWARDS REPORT
OCTOBER 1, 2010 TO DECEMBER 31, 2010

The Finance and Administration Committee recommends the adoption of the recommendation contained in the following report dated January 28, 2011, from the Commissioner of Finance.

1. RECOMMENDATION

It is recommended that this report be received for information.

2. PURPOSE

The purpose of this report is to advise Regional Council of all tenders awarded by the Chief Administrative Officer from October 1, 2010 to December 31, 2010.

3. BACKGROUND

On November 19, 2009 Regional Council amended the purchasing by-law to delegate authority to Regional Staff to award contracts meeting specific criteria in an efficient and timely manner.

Section 7.6 to 7.13 of the Purchasing By-law requires purchases of goods and services exceeding $100,000 to be purchased through a request for proposal or tender. The by-law terms and conditions as approved by Regional Council are indicated below:

- The Director of Supplies and Services, in consultation with the Department Head, prepares the specifications for tenders and proposals.
- The call for tenders and proposals documentation shall be circulated and advertised in as wide and extensive a manner as will ensure the most competitive responses.
- The Regional Clerk receives tender and proposal submissions until the deadline specified in the tender/proposal documents.
- Every tender and proposal received within the time specified in the tender or proposal documents will be opened in public by a Tender/Proposal Opening Committee and a written record of all bids received is made.
- The Director of Supplies and Services and the departmental representatives evaluate all tenders and proposals received over $100,000.00 and make a recommendation on the award to the Chief Administrative Officer.

The Chief Administrative Officer has the authority to award capital works projects provided that:

- The award was made to the lowest bidder.
- Total cost did not exceed the amount in the annual budget.
- No challenges to the tender processes were made.
- There was no irregularity or informality that was not resolved by the Bid Review Committee.

The Chief Administrative Officer and the Regional Chair also have the authority to approve additional work over $100,000 that needs immediate approval to prevent the delay of work in progress that could result in incurring additional unnecessary costs. Approval for additional work is facilitated through a Fast Track approval process identified in the attached tables.

The Purchasing By-law also provides that awards may be made for emergency purchases and reported subsequent to authorization of the work.

Contracts awarded due to single bid responses to calls for bids are reviewed by staff to determine that costs are consistent with staff assessment of the scope of work and budgeting provisions.

4. ANALYSIS AND OPTIONS

The total value of the forty-six proposals or tenders issued in this quarter is $58,197,546.18 and is summarized as follows:

- (11) for Transportation Services, Roads in the amount of $38,718,322.06
- (9) for Transportation Services, Transit, in the amount of $4,026,663.83
- (10) for Environmental Services, Water and Wastewater in the amount of $11,635,214.78
- (5) for Corporate Services in the amount of $637,765.51
- (5) for Community and Health Services in the amount of $477,127.02
- (5) for Finance in the amount of $2,567,552.98
- (1) for Planning & Development Services in the amount of $134,900.00

Tables 1 to 7 (attached) provide a list of projects that were awarded by the Chief Administrative Officer from October 1, 2010 to December 31, 2010.

Two of the forty-six awards in the period received only one qualified bid. Background information on each situation is included in the footnotes to Tables 1 to 7. Two additional contracts were issued to single bids under the provisions of the emergency provisions of the by-law.

5. FINANCIAL IMPLICATIONS

All items awarded were included within the budgets provided. There are no other financial implications.

6. LOCAL MUNICIPAL IMPACT

There is no local municipal impact associated with this report.

7. CONCLUSION

The Chief Administrative Officer and, for fast track situations, the Chief Administrative Officer and the Regional Chair have been delegated the authority to award tender and proposal contracts in excess of $100,000 under Purchasing By-law No. 2009-41 provided that certain conditions are met. A report is submitted quarterly to advise Council of contract awards under this authority.

The procedures required in the Purchasing By-law state that a request for proposal or tender be issued for the forty-six projects identified in this report which have a total value of $58,197,546.18 as follows:

- (11) for Transportation Services, Roads in the amount of $38,718,322.06
- (9) for Transportation Services, Transit, in the amount of $4,026,663.83
- (10) for Environmental Services, Water and Wastewater in the amount of $11,635,214.78
- (5) for Corporate Services in the amount of $637,765.51
- (5) for Community and Health Services in the amount of $477,127.02
- (5) for Finance in the amount of $2,567,552.98
- (1) for Planning & Development Services in the amount of $134,900.00

Tables 1 to 7 (attached) provide a list of projects that were awarded by the Chief Administrative Officer from October 1, 2010 to December 31, 2010.

For more information on this report, please contact Stan Gal, Director of Supplies & Services at Ext. 1650.

The Senior Management Group has reviewed this report.

(The attachment referred to in this clause is attached to this report.)

Table 1

Transportation Services, Roads

Tenders/Proposals Greater Than $100,000

October 1, 2010 – December 31, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-61	Stockpile Material Handling from Jane Street and Teston Sideroad in the City of Vaughan to Major Mackenzie Derive and Donald Cousens Parkway in the Town of Markham	11	Mar-San Contractors Inc.		$950,107.00
09-100	Reconstruction, partial realignment and widening of Langstaff Road (Y.R.72) between Highway 50 and Highway 27, in the City of Vaughan	10	Primrose Contracting (Ontario) Inc.		$9,122,000.12
10-157	Resurfacing Warden Avenue from Major Mackenzie Drive to Stouffville Road, Town of Markham and Whitchurch-Stouffville. Resurfacing Langstaff Road from Dufferin Street to Highway 7 in the City of Vaughan	4	K.J. Beamish Construction Co. Limited		$2,311,737.00
10-100	Supply all labour, material & equipment to carry out work associated with the Intersection Improvements at Keele Street and 15th Sideroad in the Township of King.	6	Graham Bros. Construction Limited		$2,242,390.14
CT-10-01	Supply and Delivery of Granular Materials – ¾" Crusher Run Limestone (Two (2) year term to the participating agenices of the York Purchasing Co-op)	10	Miller Paving Limited		$120,000.00

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
CT-10-01	Supply and Delivery of Granular Materials – ¾" Crusher Run Limestone, Granualar "A" (Two (2) year term to the participating agenices of the York Purchasing Co-op)	10	Lafarge Canada Inc.		$110,000.00
P-10-84	Centre-Wide Transportation Study Richmond Hill – Langstaff Urban Growth Centre	5	Genivar Consultants LP		$199,610.00
T-10-99	Supply and Delivery of Six (6) Light-Duty Vehicles (Sections E & F) **Section E** – 2011 – 3/4 Ton Cargo Vans three (3); **Section F** – 2011 – 1 Ton Extended Cab 4x4 Pickup three (3)	4	Forbes Ford Sales Limited		$191,178.00
T-10-99	Supply and Delivery of Fifteen (15) Light-Duty Vehicles (Sections A,B,C and G) **Section A** – 2011 – ½ Ton Regular Cab Pick-up Trucks two (2) **Section B** – 2011 – ½ Ton Extended Cab Pick-up Trucks five (5) **Section C** – 2011 – ½ Ton 4x4 Regular Cab Pick-up Truck One (1) **Section G** – 2011 – 1 Ton Cargo Van seven (7)	2	Roy Foss Motors		$386,781.00
10-103	Reconstruction and widening, including site preparation, traffic signals, permanent signage and related works on Stouffville Road, west of Woodbine Avenue, Warden Avenue, Kennedy Road, McCowan Road in the Town of Whitchurch-Stouffville	9	Kapp Contracting Inc.		$22,860,038.80

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-10-142	Highway 404 Mid-Block Collector Crossing Study (Highway 7 to North of 19th Avenue), Town of Richmond Hill and Town of Markham	7	Delcan Corporation		$224,480.00
				Total	**$38,718,322.06**

* T-10-99 Section G – Only one supplier could meet specifications.

Table 2

Transportation Services, Transit

Tenders/Proposals Greater Than $100,000

October 1, 2010 – December 31, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
T-10-23	Reconstruction and Various Improvements to the Richmond Hill Centre Terminal. This tender is a joint procurement initiative between York Region and Go Transit. Negotiations went forward with Joe Pace & Sons Contracting Inc. to revise their lump sum pricing.	*1	Joe Pace & Sons Contracting Inc.		$672,000.00
P-10-32	Supply, Install, Test and Commission a Turnkey Bus and Snow Plough (Cab and Components) Simulator System for Operator Training Purposes	2	FAAC Incorporated		$1,093,216.00
P-10-138	Customer Satisfaction Survey for York Region Transit/Viva and Mobility Plus	5	Synovate Ltd.		$132,400.00

T-09-75	General Maintenance of York Region Transit Terminals, Viva Stations and Bus Stops	Contract Extension (2nd year option)	Maaruthy Cleaning Services Inc. (formerly Clean All Cleaning Services Inc.)	434,666.65	$427,173.00
T-08-66	Winter Maintenance, Spring Clean-up at York Region Transit Facilities, Town of Richmond Hill	Contract Extension (3rd year option	Forest Ridge Landscaping Inc.	$1,267,824.69	$638,636.32
T-08-63	Winter Maintenance, Spring Clean-up at York Region Transit Facilities, City of Vaughan and Township of King	Contract Extension (3rd year option)	Defina Haulage Ltd.	$1,015,293.98	$531,587.27
T-08-64	Winter Maintenance, Spring Clean-up at York Region Transit Facilities, Town of Aurora and Town of Newmarket	Contract Extension (3rd year option)	Lomco Limited	$693,972.39	$340,382.27
T-08-65	Winter Maintenance, Spring Clean-up at York Region Transit Facilities, Town of East Gwillimbury	Contract Extension (3rd year option)	Forest Ridge Landscaping Inc.	$111,350.00	$59,868.97
T-08-06	Installation of York Region Transit Bus Stop Posts and Signs (Stimulus Funding)	Contract Extension (Extra Work - ISF)	Spectra Advertising	$887,418.75	$131,400.00
				Total	**$4,026,663.83**

*The State Group Inc. indicated they could not bid due to project work load issues. Four Seasons Sites Development Ltd., stated that they noticed the tender too late and did not have sufficient time to submit a competitive bid.

Table 3

Environmental Services, Water and Wastewater

Tenders/Proposals Greater Than $100,000

October 1, 2010 – December 31, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
A016903	Composting Services. For the Provision of Transportation and Composting Services to a maximum of 15,000 tonnes per year, includes residual disposal. Cost: $155.00 per tonne	Increase Contract (Fast Track Approval)	WeCare Organics LLC	$8,456,625.00	$6,132,375.00
T-09-89	The Demolition of Cotter Street Pumphouse and Reservoir at 281 Cotter Street in the Town of Newmarket	4	The Cannington Group		$107,820.00
P-10-75	Engineering Services for Class Environmental Assessment Study, Detailed Design and Construction Contract Administration for Sutton Water Servicing in the Town of Georgina	6	Cole Engineering Group Ltd.		$1,298,310.90
T-10-67	The Supply and delivery of Treatment Chemical Liquid Aluminum Sulphate (Liquid ALUM) to Various Locations in York Region	2	Kemira Water Solutions Canada Inc.		$1,549,510.00
T-10-46	Provide all Labour, tools, machinery, temporary services, and Soil Management in order to complete soils and vegetation removal work as part of required Archaeological Investigations on eight shaft compounds forming part of the Southeast Collector Trunk Sewer	2	Ambler & Company Inc.		$504,772.00

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-10-57	Rehabilitation of York Region Production Wells, Queensville Well #1, Holland Landing Well #1, Stouffville Well #3	3	International Water Supply Ltd.		$148,775.00
T-08-74	Supply of all labour, material and equipment to carry out work associated with processing wood, leaves and yard waste from the Asian Long-Horned Beetle	Contract Extension (2nd year option)	Miller Waster Systems	$920,700.85	$566,299.00
P-10-121	Provide Engineering Services for the Condition Assessment of Ductile Iron Watermain	2	Genivar Consultants LP		$210,306.46
T-10-90	Maintenance and Storage of York Region owned Pumps, Pipes and Appurtenances for a three year term with an option to renew for up to two (2) additional one-year periods at the Region's sole discretion	2	Aquatech Pump & Power		$373,554.42
P-10-119	Class EA, Detailed Design, Contract Administration and Site Inspection Services for the Glenway Reservoir Expansion Project	7	GHD Inc.		$743,492.00
				Total	**$11,635,214.78**

Table 4

Corporate Services

Tenders/Proposals Greater Than $100,000

October 1, 2010 – December 31, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-09-05	Data Entry of Tickets for Court Services	Contract Extension (2nd yr option)	Critical Control Solutions Inc.	$75,250.00	$75,250.00
CRFP-05-01	Co-op RFP released by York Catholic District School Board on behalf of York Public Buyers Co-op in 2005 for Caretaking Supplies and Services	Contract Extension (2nd yr option)	Swish Maintenance ltd.	87,719.30	$87,719.30
P-10-41	Collection Services First Placement (Option to renew for four (4) additional one (1) year terms)	8	Nor-Don Collection Network Inc.		$142,760.00
P-10-41	Collection Services First Placement (Option to renew for four (4) additional one (1) year terms)	8	iQor Canada Ltd.		$133,781.21
T-10-109	Chiller Plant and Ventilation Upgrades at York Regional Police 2 District Headquarters	4	S.I.G. Mechanical Services Limited		$198,255.00
				Total	**$637,765.51**

Table 5
Community and Health Services

Tenders/Proposals Greater Than $100,000

October 1, 2010 – December 31, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-10-136	Supply, Labour, Material and Equipment necessary to carry out work associated with the provision of EMS Special Unit Vehicles	1*	Rowland Emergency Vehicle Products Inc.		$292,976.42
T-10-41	Supply & Delivery of EMS Uniform Items for one (1) year with the option of four (4) additional one (1) year terms at the discretion of the Commissioner	8	Sew Perfect Outdoor Outfits R. Nicholls Distributors Inc. Gordon Contract Sales		$11,433.00 $129,324.00 $41,593.60 $1,800.00
				Total	**$477,127.02**

*Plantakers indicated the following reasons for not submitting a bid: Uncertainty if they could qualify for MOH Certification, Inability to meet technical specifications and could not meet deadline for delivery.

Table 6
Finance Department
Tenders/Proposals Greater Than $100,000

October 1, 2010 – December 31, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-10-91	Project Management and Implementation services for the implementation of its Corporate Data Warehouse using PeopleSoft Enterprise Performance Management (EM) Application	2	Inforica Inc.		$158,000.00

T-10-40	Supply of all Labour, Material and Equipment necessary to carry out work associated with the installation of fibre optic cable in the Town of Newmarket.	Contract Extension	Robert B. Somerville	$693,759.64	$202,905.89
T-10-105	Supply of Memory and Processors for Midrange Platform (one year installation & product acquisition with a three (3) year maintenance term)	2	Scalar Decisions Inc.		$123,403.66
P-10-44	Supply of all Labour, Material and Equipment necessary to carry out work associated with the provision of Tiered Storage Arrays. For a term of one (1) year on installation and product acquisition with a five (5) year maintenance and support agreement from the date of award.	6	Pillar Data Systems		$1,791,686.00
PR0534	2010 License Acquisition and related Annual Software Maintenance and Support for Oracle Databases. Multiple contracts due for 2010/2011 software maintenance costs renewable annually to be combined with current annual maintenance contracts, option to renew up to two additional one (1) year terms	Blanket Purchase Order	Oracle Corporation Canada Inc.		291,557.43
				Total	**$2,567,552.98**

Table 7
Planning and Development Services
Tenders/Proposals Greater Than $100,000

October 1, 2010 – December 31, 2010

Contract	Description	No. of Bids	Contractors	Previously Approved	Amount
P-10-85	To provide Information Management Review and Strategy for York Region's Spatial Information Program	2	Timmons Group		$134,900.00
				Total	**$134,900.00**