

## **Feedback on the York Region Export Development Initiative**

*You were great as usual! Your assistance is greatly appreciated and we look forward to your seminar series on exporting in April.*

**Karen Cashin**  
**Specialist, Self Employment**  
**YMCA Business Centre**

*Thanks for saving me a lot of money in paying unnecessary taxes. I did not understand about the PST and GST regarding exports. Thanks again.*

**Irina Poliakova**

*Your referral to EDC was very helpful in obtaining purchase order financing. Thanks for the help, otherwise, I might have lost everything.*

**Denise Brumby**

*Every thing finished on positive note, I will now be able to ship the order to Saks . . thanks to your assistance. This is our first order with a big US retailer. Now about the internet site, looks like it's a good tool and I will take a close look on it. Thank you for your help and please keep in touch.*

**Nicolay Melnik**

*We thank you so much for all your information as ell as your briefing during our meeting*  
**TS**

*Over the past few years, sales have skyrocketed for ESNA Technologies, and this has a lot to do with its booming business in Mexico. Since signing a deal with Teledinamica of Mexico City during the Team Canada 1998 trade mission, ESNA has become a major provider of voice processing systems through Mexico.*

**A success story of a client company which appeared in CanadExport**